

STATE OF IOWA

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February 1, 2007

JAN 3 1 2007 HOUSE OF REPRESENTATIVES

The Honorable Chester J. Culver Governor of Iowa Statehouse

Michael Marshall Secretary of the Senate Statehouse

Mark Brandsgard Chief Clerk of the House Statehouse

Dear Governor Culver, Mr. Marshall and Mr. Brandsgard:

Enclosed is the annual report of the Iowa Capital Investment Board submitted in accordance with Iowa Code section 15E.46. This includes a listing of all qualifying businesses and community-based seed capital funds which have been approved by the Board, along with the number of tax credit certificates and the amount of tax credits issued by the Board through December 31, 2006. These tax credits were authorized by 2002 Iowa Acts, House File 2271. In addition, information is provided in this report for qualifying venture capital funds, including the number of tax credit certificates and the amount of tax credits issued by the Board. These tax credits were authorized by 2002 Iowa Acts, House File 2586.

As required by Iowa Code section 7A.11A, one printed copy and one electronic copy will be delivered to the Secretary of the Senate and the Chief Clerk of the House.

Respectfully submitted,

G.R. Neumann

Chair

Iowa Capital Investment Board

Enclosures

IOWA CAPITAL INVESTMENT BOARD 2006 ANNUAL REPORT

BACKGROUND

The Iowa Capital Investment Board ("Board") was established in 2002 by an Act of the General Assembly (2002 Iowa Acts, House File 2078). The Board is created as a state governmental board. The purpose of the Board is to mobilize venture equity capital for investment that will result in a significant potential to create jobs and to diversify and stabilize the economy of the state of Iowa.

The Board consists of five voting members and two nonvoting members. The five voting members are appointed by the Governor and subject to confirmation by the Senate. One nonvoting member is appointed by the Majority Leader of the Senate, and one nonvoting member is appointed by the Speaker of the House. Due to the even split in the Iowa Senate, each floor leader of the Senate appointed a nonvoting member in 2005. The Board is a public board subject to public notice and open meetings.

The primary duties of the Board include the following:

- 1) Develop a system for issuance, registration and authorization of tax credits for investments in qualifying businesses and community-based seed capital funds as provided in Iowa Code section 15E.43. This program provides for a tax credit equal to 20% of the equity investment in a qualifying business or community-based seed capital fund.
- 2) Establish a system for the issuance and redemption of tax credits for investments in venture capital funds as provided in Iowa Code section 15E.51. This program provides for a tax credit equal to 6% of the equity investment in a venture capital fund.
- 3) Establish criteria and procedures for the issuance, transfer and redemption of contingent tax credits for investments made in the Iowa Fund of Funds administered by the Iowa Capital Investment Corporation as provided in Iowa Code section 15E.66.

ACTIVITIES DURING 2006

The Board held meetings in March, June, September and December 2006. During 2006, fourteen qualifying businesses, one community-based seed capital fund and two venture capital funds were certified by the Board. A list of the qualifying businesses, community-based seed capital funds and venture capital funds that have been certified by the Board are attached to this report. In addition, two qualifying business applications were denied, and one application was tabled by the Board pending the receipt of additional information.

In addition, a joint meeting was held with the Iowa Capital Investment Corporation on November 1, 2006 to review progress on all venture capital initiatives currently being conducted in Iowa.

TAX CREDIT CERTIFICATES

The tax credits for the qualifying businesses and community-based seed capital funds are limited to \$10 million, and cannot be taken until 3 years after the investment was made. For example, any investments made in 2002 that qualify for the tax credit cannot be claimed until the 2005 tax year. With the passage of 2005 Iowa Acts, House File 831, tax credits will be issued until the total \$10 million cap is reached, and no more than \$3 million of tax credits can be issued in any fiscal year. Tax credit certificates were issued during the 2006 calendar year as set forth below, with most of the certificates relating to investments made either late in 2005 or during 2006.

	Tax Credits Issued	Dollar Amount of Tax Credits
Investments made in 2002	8	\$25,750
Investments made in 2004	3	\$45.500
Investments made in 2005	444	\$1,695,209
Investments made in 2006	<u>424</u>	<u>\$2,723,449</u>
Totals	879	\$4,489,908

It should be noted that the total tax credits issued in calendar year 2006 of \$4,489,908 include tax credits issued in both the fiscal years ending June 30, 2006 and June 30, 2007. The amount issued for each fiscal year has not exceeded \$3 million.

The tax credits for venture capital funds are limited to \$5 million, and cannot be taken until 3 years after the investment was made. There is no cap per fiscal year regarding these credits. Tax credit certificates were issued during the 2006 calendar year as set forth below, with most of the certificates relating to investments made during 2006.

	Tax Credits Issued	Dollar Amount of Tax Credits
Investments made in 2002	2	\$26,100
Investments made in 2004	1	\$4,500
Investments made in 2005	5	\$30,000
Investments made in 2006	<u>44</u>	<u>\$549,323</u>
Totals	52	\$609,923

A log listing the total of tax credit certificates issued to investors of each qualifying business, community-based seed capital fund and venture capital fund is attached to this report.

No contingent tax credit certificates were issued in 2006 relating to investments in the Iowa fund of funds.

FUTURE ACTIVITY AND CONCERNS

The Board believes that capital formation in Iowa has been significantly benefited by the availability of the tax credits. We believe the Qualifying Businesses which have been registered and the existence of a venture capital infrastructure as evidenced by the Community-Based Seed Capital Funds and Venture Capital Funds which have registered will benefit the State of Iowa in the future. Usage of the tax credits is finally starting to meet expectations, since \$6.7 million of the \$10 million of available tax

credits have been issued through December 31, 2006. The Board urges that consideration be made by the Iowa legislature to reauthorize and extend the program by making more than \$10 million of tax credits available. In addition, the Board expects that additional contingent tax credits will be issued early in 2007 relating to the Iowa fund of funds.

In addition, the Board has a concern with a provision of the venture capital fund program. A situation arose where a fund was set up to invest solely in one company which was too large to be considered a qualifying business. Under the current statute, the Board had no alternative but to certify this fund as a qualifying venture capital fund. Consideration should be given to discuss a possible statutory change since it did not appear to be the intent of the legislature to certify venture capital funds that will only invest in one business.

SUMMARY

The Board continues to meet on a periodic basis to review applications from qualifying businesses, community-based seed capital funds and venture capital funds. Also, tax credit certificates continue to be issued by the Board for these qualifying investments. In addition, the Board will continue to work with the Iowa Capital Investment Corporation and the Iowa Department of Economic Development Board to promote venture capital and economic development activities in Iowa.

ICIB APPLICATIONS LOG – QUALIFYING BUSINESSES AND COMMUNITY-BASED SEED CAPITAL FUNDS

Date Received	<u>From</u>
1 12/31/02 Approved 2/24/03 Rescinded 9/2/04	Brain Fingerprinting Laboratories, Inc. Ernest Robson, III, President 108 West Palm Drive Fairfield, IA 52556
2 01/02/03 Approved 2/24/03	Proplanner, Inc. Dave Sly, CEO & President 2321 North Loop Drive Ames, IA 50010
3 01/02/03 Approved 2/24/03	Sciengistics, LLC Peter Porto, President 300 SW 5 th Street, Suite 200 Des Moines, IA 50309
4 01/02/03 Approved 2/24/03	Emerging Growth Capital Fund, LP Gregg Barcus, President 500 SW 5 th Ave., Suite 200 Des Moines, IA 50309
5 01/02/03 Approved 2/24/03	Des Moines Technology Business Accelerator, LLC (dba Emerging Growth Group) Gregg Barcus, President 300 SW 5 th St, Suite 200 Des Moines, ,IA 50309
6 01/03/03 Approved 2/24/03	Newsletter Ease, LLC Thomas Hamilton, CEO 300 SW 5 th St., Suite 200 Des Moines, IA 50309
7 01/03/03 Approved 2/24/03	Web Interactive Solutions, LLC George Wood, President 300 SW 5 th St. Suite 200 Des Moines, IA 50309
8 01/06/03 Approved 2/24/03	Lightwaves Systems, Inc. Phil Kennedy, President & CEO 1131 Wenig Road NE Cedar Rapids, IA 52402

9 01/28/03

Ames Seed Capital LLC

Approved 2/24/03

David Maahs, Secretary 1601 Golden Aspen Drive, Suite 110

Ames, IA 50010

10 02/20/03

Harvest Services, Inc.

Rejected 6/9/03

Joseph Meshi, CEO

3076 99th St.

Des Moines, IA 50322

11 03/03/03

Reality Sports Entertainment, Inc

Approved 6/9/03

Jack E. (Cactus Jack) Barringer

3203 Greenwood Circle

Ames, IA 50517

12 03/31/03

Phytodyne, Inc.

Approved 6/9/03

Joe Leafstedt, Chief Operating Officer

2711 South Loop Drive, Suite 4400

Ames, IA 50010

13 03/31/03

Phasient Learning Technologies, LLC

Approved 6/9/03

Paul Juffer, Member

3737 Woodland Avenue, Suite 200

West Des Moines, IA 50266

14 03/31/03

Full Partner, LLC

Approved 6/9/03

Scott Hickey, CEO & President

2280 W. Tyler Ave., Suite 204

Fairfield, IA 52556

15 03/31/03

Combisep

Approved 6/9/03

Dr. Shelley Coldiron, CEO

2711 South Loop Drive, Suite 4200

Ames, Iowa 50010

16 05/14/03

Prairie Logic, Inc.

Approved 6/9/03

Joe Stevens, CEO

209 Main Street

Ames, Iowa 50010

17 6/13/03

Eastern Iowa Angel Investors, LLC

Approved 12/18/03

Joseph E. Peterson, Secretary

2501 Sugar Bottom Rd.

Solon, IA 52333

18 8/20/03

North Iowa Venture Capital Fund, LLC

Approved 10/31/093 Robert H. Lembke

North Iowa Area Community College John Pappajohn Entrepreneurial Center

500 College Drive Mason City, IA 50401

19 8/29/03

Cedar Valley Venture Fund #1

Approved 12/18/03

Katherine Cota-Uyar, Program Manager

John Pappajohn Entreprenurial Center

University of Northern Iowa Cedar Falls, IA 50614-0130

20 10/30/03

Waters Hot, Inc.

Approved 12/18/03

Kevin Flammang, President

3480 440th Street

Orange City, IA 51041

21 11/13/03

MagnaLynx Inc.

Approved 12/18/03

Scott A. Irwin, President & CEO

1606 Golden Aspen Drive, Suite 102

Ames, IA 50010

22 03/12/04

ANE Technology Services

Approved 9/02/04

Joel Walker, CEO 5515 NW 88th Street Johnston, IA 50131

23 05/28/04

Data Builder, Inc.

Approved 6/24/04

Erich Lemke, President 6000 Grand Avenue

Des Moines, IA 50312

24 06/17/04

Silver Beacon Media LLC

Approved 6/24/04

Ken Yager, CFO/COO

P.O. Box 482

Bettendorf, IA 52722

25 09/29/04

NLG Investors,LLC

Withdrew 10/04

James T. Campney, Manager

1444 NW 124th Court Des Moines, IA 50325

26 11/16/04

Polymer Pipe Technology, LLC

Approved 12/17/04

Daniel Ochylski, CEO

200 East Grand Avenue, Suite 390

Des Moines, IA 50309

27 11/16/04

Star Pack Industries, LLC

Approved 12/17/04 David Abbott, Interim CEO

c/o NewVentures

130 West Second Street Davenport, IA 52801

28 12/08/04

Iowa Commitment Fund, LP

Approved 12/17/04

Gregg Barcus, President 6000 Grand Avenue Des Moines, IA 50325

29 02/24/05

CMNET Incorporated

Approved 3/25/05

Dr. Abir Qamhiyah 2501 North Loop Drive, Suite 1606A

Ames, IA 50010

30 05/05/05

Mob Shopper, LLC

Approved 6/30/05

Craig Wilson, President

New Ventures Center

331 West Third Street, Suite 100

Davenport, IA 52801

31 05/20/05

Spot Trac, Inc.

Approved 6/30/05

Richard Marriott, President

300 Walnut Street, Suite 211 Des Moines, IA 50309-2258 32 06/15/05

BioProtection Systems, Inc.

Approved 6/30/05

Carl Langren, Chief Financial Officer 2901 South Loop Drive, Ste 3900

Ames, Iowa 50010-8646

33 10/10/05

Solo Direct Connect, LLC

Approved 2/8/06

Andy Tyrrell, President

3610 73rd Street Moline, IL 61265

34 10/21/05

StowMaster Inc.

Approved 1/9/06

Matt Larson, President 209 N. Western Street

Lake Mills, IA 50450

35 11/07/05

Walker Steel Frames Homes, Inc.

Tabled 12/16/05

William Walker, CEO

Denied 3-31-06

1417 280th Street

Salix, IA 51052

36 11/08/05

Blue Sky Creamery, Inc.

Approved 12/16/05

Thomas J. Paskach, President & CEO

1323 XB Place Boone, IA 50036

37 11/21/05

Freedom Fuels, LLC

Approved 12/16/05

Dale W. McBride, Treasurer

P.O. Box 356

Hampton, IA 50441

38 11/30/05

Rock River Capital, LLC

Approved 12/16/05

Bruce Jennings, Chair

1302 S. Union Street Rock Rapids, IA 51246

39 12/31/06

Dynamic Broadband Inc.

Approved 3-31-06

Mike Brown, President

2750 1st Avenue NE, Suite 200

Cedar Rapids, IA 52402

40 2/10/06

Absolute Energy, LLC

Approved 3-31-06

Rick Schwarck, President

205 West 4th Street, PO Box 265

St. Ansgar, Iowa 50472

41 2/24/06

Raccoon Valley Biodiesel, LLC

Approved 3-31-06

Willis "Bill" Strawn, Project Coordinator

303 East Lakeshore Drive Storm Lake, Iowa 50588

42 2/27/06

LXI Enterprise Storage LLC

Tabled 3-31-06

Nancy Oliver, CEO

and

100 First Street N.W. Suite 200

Tabled 6-8-06

Mason City, Iowa 50401

Denied 9-22-06

Approved 11-1-06

43 3/16/06

Security Coverage, Inc.

Rejected 3-31-06

Robert O'Dell, President & CEO

230 2nd Street SE, Suite 212 Cedar Rapids, IA 52401

Resubmitted 5/31/06 Tabled 6-8-06 Approved 9-22-06

44 4/07/06

Wholesome Harvest

Tabled 6-8-06

Wende Elliott, President

Approved 6-19-06

PO Box 277, 25623 – 710th Ave.

Colo, IA 50056

45 4/17/06

Homeland Energy Solutions, LLC

Approved 6-8-06

Pat Boyle, V.P. Project Development

P.O. Box 90

Cresco, IA 52136

46 4/27/06

Future Health Inc.

Approved 6-8-06

Dr. Steven J. Kraus, President and CEO

513 North Main Street

Carroll, IA 51401

47 5/22/06

Western Iowa Growth Fund

Approved 6-8-06

Rick Hunsaker, Manager

c/o Region XII COG, PO Box 768

Carroll, Iowa 51401

48 5/30/06

East Fork Biodiesel, LLC

Approved 6-8-06

Kenneth M. Clark, President

105 N. Hall Street, PO Box 21

Algona, IA 50511

49 7/27/06

The Perfect Circle Corporation

Approved 9-22-06

Kevin Dolphin, CFO

103 E. State Street, Ste 619 Mason City, IA 50401

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50 7/31/06.

Verg, LLC

Tabled 9-22-06

William Staib, President & CEO

Approved 11-1-06

2343 Wickham Circle Coralville, IA 52241

51 10/12/06

Edecen Financial Services LLC

Tabled 12-21-06

Steve Iseminger, Managing Partner

300 Reed Street, PO Box 105

Akron, IA 51001

52 11/07/06

MVP Holdings, LLC

Denied 12-21-06

Jim Nodland

1941 Highway 86

Milford, IA 51351

53 11/14/06

ezPay, LLC

Approved 12-21-06

John P. Trickel, Chief Executive Officer

5271 Merle Hay Road

Johnston, IA 50121

54 12/19/06

Northern Bio Energy, LLC

Approved 12-29-06

Ron Hickman, CEO

4720 Mortensen Road, Suite #105

Ames, IA 50014

ICIB APPLICATIONS LOG - VENTURE CAPITAL

Date Received

From

1-V 05/15/03

AAVIN Equity Partners I, LP

Approved 6/9/03

James Thorp, Manager

118 Third Ave. S.E., Suite 630

Cedar Rapids, IA 52401

2-V 08/20/03 Tabled 10/31/03 North Iowa Venture Capital Fund, LLC

Robert H. Lembke, President

North Iowa Area Community College -John Pappajohn Entrepreneurial Center

500 College Drive Mason City, IA 50401

3-V 12/12/03

Iowa First Capital Fund, LP

Approved 12/18/03

Dennis Wangeman

222 Third Ave. SE, Suite 12

PO Box 607

Cedar Rapids, IA 52406-0607

4-V 09/13/04

WestWind Partners, LLC

Approved 09/30/04

Thomas Glenn Rotherham, Senior Vice President

249 Research Parkway Davenport, IA 52806

5-V 09-29-04

NLG Investors, LLC

Approved 12-1-04

James T. Campney, Manager

1444 NW 124th Court Des Moines, IA 50325

6V 09/07/96

Iowa First Capital Fund II, LP

Approved 9-22-06

Mark J. Drish, Member of General Partner

222 Third Avenue SE, Suite 12

PO Box 607

Cedar Rapids, IA 52406-0607

7V 11/27/06

NLG Series "C", LLC

Approved 12-21-06 James T. Campney, Manager

1444 NW 124th Ct.

Des Moines, IA 50325

ICIB APPLICATIONS LOG - QUALIFYING BUSINESS

Qualifying Business	Status	Credits 05	Credits 06	Credits 07	Credits 08	Credits 09	
Brain Fingerprinting Laboratories, Inc.	Approved 2/03 Rescinded 8/04	* 0.00	* 0.00				
Proplanner Inc.	Approved 2/03	80,000.00	45,000.00	64,780.00	62,724.60		
Sciengistics, LLC	Approved 2/03	14,400.00	1,000.00				
Des Moines Technology Business Accelerator, LLC	Approved 2/03	20,480.00	9,880.00				
Newsletter Ease LLC	Approved 2/03	26,800.00	2,000.00				
Web Interactive Solutions	Approved 2/03	0.00	0.00				
Lightwaves Systems, Inc.	Approved 2/03	55,000.00	68,400.00	91,668.20	29,000.00	51,000.00	
Harvest Services, Inc.	Rejected 6/03						
Reality Sports Entertainment, Inc.	Approved 6/03	61,250.00	42,500.00	29,500.00	14,000.00		
Phytodyne Inc.	Approved 6/03	0.00	0.00				
Phasient Learning Technologies, LLC	Approved 6/03	0.00	0.00				
Full Partner, LLC	Approved 6/03	00.00	0.00				
Combisep	Approved 6/03	00:00	0.00				
MiCoy (formerly Prairie Logic Inc.)	Approved 6/03	0.00	6,000.00	20,000.00	22,000.00	6,140.80	

Waters Hot, Inc.	Approved 12/03	0.00	24,000.00	56,500.00	140,600.00	116,799.89	
MagnaLynx, Inc.	Approved 12/03	00.00	25,000.00	53,900.00	35,000.00	1,000.00	
ANE Technologies, Inc.	Approved 9/04				2,500.00		
Data Builder, Inc.	Approved 6/04			50,900.00	130,000.40	12,404.60	
Silver Beacon Media LLC	Approved 6/04						1
Polymer Pipe Technology LLC	Approved 12/04						
Star Pack Industries, Inc.	Approved 12/04						
Cmnet Incorporated	Approved 3/05			2,000.00			
Mob Shopper LLC	Approved 6/05						
Spot Trac Inc.	Approved 6/05				114,700.00		•
BioProtection Systems, Inc.	Approved 6/05				305,350.40		
Solo Direct Connect, LLC	Approved 1/06				•		
StowMaster Inc.	Approved 1/06					50,000.00	
Walker Steel Framed Homes	Denied 3/06						
Blue Sky Creamery, Inc.	Approved 12/05					14,800.00	
Freedom Fuels LLC	Approved 12/05		,		884,150.00	884,150.00 1,044,800.00	
Dynamic Broadband	Approved 3/06				50,000.00		
Absolute Energy LLC	Approved 3/06				4,000.00	196,000.00	
Raccoon Valley Biodiesel	Approved 3/06				130,000.00		•

LXI Enterprise Storage	Tabled 3/06		e.		54,000.00	
Security Coverage Inc.	Denied 3/06 Approved 9/06	·			53,000.00	_
Wholesome Harvest Inc.	Approved 6/06				5,000.00	_
Homeland Energy Solutions	Approved 6/06				265,000.00	_
Future Health Inc.	Approved 6/06					
East Fork Biodiesel	Approved 6/06				769,000.00	_
Perfect Circle Corporation	Approved 9/06			·	59,000.00	_
Verq LLC	Approved 11/06					
TOTAL		257,930.00	223,780.00	369,248.20	1,924,025.40 2,697,945.29	_

* Tax Credits previously issued totaling \$41,303.12 for 2005 and \$19,000.00 for 2006 have been rescinded.

ICIB APPLICATIONS LOG - COMMUNITY-BASED SEED CAPITAL FUNDS

Community Based Seed Capital Fund	Status	Credits 2005	Credits 2006	Credits 2007	Credits 2008 Credits 2009	redits 2009
Emerging Growth Capital Fund LP	Approved 2/03	71,488.88	70,641.62	69,747.38		
Ames Seed Capital LLC	Approved 2/03	45,000.00	54,775.66	51,651.41	20,581.27	
Eastern lowa Angel Investors, LLC	Approved 12/03		141,000.00	65,000.00		
North Iowa Venture Capital Fund, LLC	Approved 10/03		82,237.51	82,237.51		
Cedar Valley Venture Fund #1	Approved 12/03		119,600.00	67,600.00	6,000.00	
lowa Commitment Fund LP	Approved 12/04			119,387.81	100,017.20	15,503.99
Rock River Capital LLC	Approved 12/05	:			43,650.00	
Western lowa Growth Approved 6/06 Fund	Approved 6/06			·	24,000.00	10,000.00
Total		116,488.88	468,254.79	455,624.11	194,248.47	25,503.99

ICIB APPLICATION LOG - VENTURE CAPITAL FUNDS

Venture Capital Fund	Status	Credits 2005	Credits 2006	Credits 2007	Credits 2008 Credits 2009	Credits 2009	
AAVIN Equity Partners I, LP	Approved 6/03	200,448.00		93,825.00	133,740.00	92,723.16	
North Iowa Venture Capital Fund LLP	Tabled 10/03						
lowa First Capital Fund LP	Approved 12/03		384,600.00			·	
West Wind LLC	Approved 9/04			**************************************	00.000.609		
NLG Investors LLC	Approved 11/04			91,800.00			
Iowa First Capital Fund II, LP	Approved 9/06					456,600.00	
Total		200,448.00	384,600.00	185,625.00	742,740.00	549,323.16	